

HANNA GLENN

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Fields

Health Economics, Firm Organization, Labor Economics

Education

Emory University

Ph.D. in Economics

M.A. in Economics

- Cumulative GPA: 3.91

Atlanta, GA

Spring 2025 (Expected)

Fall 2022

Georgia College & State University

B.S. in Economics; B.S. in Mathematics

- Cumulative GPA: 3.9

Milledgeville, GA

Spring 2019

Peer-Reviewed Publications in Economics

1. Chatterji, P., **Glenn, H.**, Markowitz, S., & Montez, J. K. (2023). Affordable Care Act Medicaid expansions and maternal morbidity, *Health Economics*.

Job Market Paper

Does Hospital Leadership Matter? Evidence from Pay-for-Performance

Firm leaders can be important drivers of culture, direction, and strategies of firms. In US health care, policies often aim to improve quality of care without increasing costs, yet it is unclear whether hospital leaders might play a role in this. I show that hospitals without clinically trained executive improve quality more in response to the incentive change than hospitals with clinically trained executives.

Working Papers

Labor Markets and Technological Change: Evidence from EHRs | *R&R at Journal of Health Economics*

In this paper, I investigate changes in physician behavior as a result of a major technology shift in US hospitals, the adoption of electronic health records (EHRs). I treat EHR adoption in hospitals as an exogenous shock to hospitalists, and estimate average group time treatment effects on various labor market outcomes. I find that hospitalists are more likely to leave clinical work altogether, and more likely to shift work to an office setting due to EHRs. For hospitalists that continue working in the hospital, EHRs lead to an increase in patients seen.

Research Experience

Research Assistant: Ian McCarthy, Ph.D.

Summer 2024 – Current

- Incorporating physician pictures into predictions of race based on name and location.

Research Assistant: Evan Saltzman, Ph.D.

Spring 2023 - Current

- Extending models of health insurance company behavior to include dynamic decision making.

Teaching Experience

- Guest Lecturer, Economics and Psychology* *Spring 2024*
- Provided lecture on the intersection of behavioral and health economics.
- Intermediate Microeconomics Weekly Math Review Sessions* *Fall 2023 – Spring 2024*
- Instructor: Intermediate Microeconomics* *Summer 2022*
- Course evaluation: 8.04/9
- Teaching Assistant: Professor Hashem Dezhbakhsh* *Fall 2021 – 2023*
- Held weekly office hours, hosted collaborative review sessions for all students prior to each exam, and managed team of undergraduate teaching assistants for a 200-student Principles of Microeconomics course.
- Guest Lecturer, Undergraduate Honors Research Workshop* *Fall 2020 – 2023*
- For four class sessions, I lectured on foundational skills in research, including workflow, brainstorming research questions, and replicability.
- Grader, Graduate level Microeconomic Theory I, Professor Teddy Kim.* *Fall 2020*

Conference Presentations

- European Society of Population Economics, *Rotterdam* *July 2024*
- European Health Economics Association, *Vienna* *June 2024*
- American Society of Health Economists, *St. Louis* *June 2023*
- Young Economist Symposium, *New Haven* *Fall 2022*
- Academy of Economics and Finance, *Tampa* *Fall 2018*

Awards/Honors

- Emory Department of Economics Excellence in Research Award *Spring 2024*
- Emory University 3-Minute-Thesis Competition Runner-Up *Spring 2023*
- Emory Department of Economics Excellence in Teaching Award *Spring 2022*

Technical Skills

Software: R, Stata, Python, L^AT_EX

References

- Ian McCarthy**, Committee Chair ✉ ian.mccarthy@emory.edu
Associate Professor
Department of Economics, Emory University
- Sara Markowitz**, Committee Member ✉ smarko2@emory.edu
Professor
Department of Economics, Emory University
- Evan Saltzman**, Committee Member ✉ esaltzman@business.fsu.edu
Assistant Professor
Department of Risk Management/Insurance, Real Estate and Legal Studies
Florida State University
- Matthew Grennan**, Committee Member ✉ matthew.grennan@emory.edu
Associate Professor
Department of Economics, Emory University